

# SUCCESS STORY

## GOLDEN STATE FOODS

### HAWAII, USA



The baler is placed indoors between two dock doors. It is conveniently accessible from both sides.

**"It is exactly the right size for us!" The 9020 has worked just fine since 2013; no break downs, no issues whatsoever. It is a very reliable and stable machine."**

Tony Hernandez, Operation Manager at Golden State Foods Hawaii

The efficient ORWAK MULTI 9020 double-chamber baler produces more than 1500 bales a year at a large distribution center in Hawaii. The new sorting solution resulted in a 0% landfill award.

**GOLDEN STATE FOODS (GSF)** is one of the largest food service suppliers in the world, servicing approximately 125,000 restaurants in more than 60 countries. The GSF distribution center Waipahu in Hawaii is supplying products to all McDonald's (76) and Starbucks stores (84) in the Hawaiian islands. The large distribution center, 40,000 sq. feet in size, has a central location on the island Oahu.

#### **No More Chasing Cardboard All Over the Yard**

Most items are delivered to the center in cardboard boxes or wrapped in plastic foil. Before the GSF center invested in the ORWAK MULTI 9020 baler, waste handling was a big challenge. The plastic foil was collected in super sacks, which were placed outdoors to be picked up by the recycler and the huge amount of cardboard was just stacked in the backyard.

When the wind was strong, garbage blew all over the parking lot. It did not leave a good impression and it was time consuming for the staff to clean up. Tony Hernandez, Operation Manager GSF Hawaii, comments: "That was the worst thing about the old solution. We had to chase cardboard all over the yard!"

#### **Improved Logistics and Safety**

Operation Manager Tony Hernandez looked for a better waste handling solution and got inspired by the compaction equipment he came across at McDonald's:

**"McDonald's stores bought the smaller Orwak balers, so I thought it was a good idea to have one in our operation too."**

Tony Hernandez, Operation Manager at Golden State Foods Hawaii

The Orwak sales rep recommended a multi-chamber baler that could take care of both the cardboard and the plastic. As a result, in 2013, GSF bought an ORWAK MULTI 9020 baler with two chambers; one for cardboard, one for plastic and a spare chamber for future use. The multi-chamber function and the option to extend it when needed is an essential feature.



The island Oahu in Hawaii

### More than 1500 bales a year

The plastic is collected in super sacks, which are compacted in the ORWAK MULTI 9020 and 7 super sacks turn into just 1 bale! In 2016, the baler produced 1491 cardboard bales and 72 plastic bales. Tony Hernandez:

“The recycler picks up the bales for free, so we no longer have to pay for the trash collection.”

**“The clean environment is the best benefit!”**

Tony Hernandez, Operation Manager at Golden State Foods Hawaii

### Many Good Reasons to Invest in the Baler

GSF Hawaii benefits from several other advantages: more space thanks to the great volume reduction and less time spent on waste handling. The staff used way too many hours before cleaning up in the backyard.

### First GSF Distribution center to receive 0% Landfill Award

Sorting and compaction at source is a requirement for the certification. The GSF Hawaii operation is the first distribution center to have 0% landfill and the company has received an award for it. It is very important to our customers, as both McDonald's and Starbucks have these directions for the suppliers to follow.

**“The Orwak 9020 helped us comply with the ISO 14001 directions. That was a major reason for the investment. We actually got the certificate thanks to the baler!”**

Tony Hernandez, Operation Manager at Golden State Foods Hawaii



Tony Hernandez, proud of the ISO 14001 certificate that GSF received thanks to the baler.

Tony Hernandez is happy with the investment and recommends this solution and welcomes anyone who wants to visit:

**“Orwak is welcome to invite customers to come and see for themselves how efficiently the baler works. It is a truly great product that does not take up a lot of space. It is good for operators out here in Hawaii!”**